Roscoe CHS/P-TECH Academy

COURSES

LEVEL 1
Principles of Business, Marketing, and Finance/9th Grade
PEIMS# 13011200/1 credit

LEVEL 2
Business Law/10th Grade
PEIMS#13011700/10th Grade
TSI Complete
CTE Concentrator

LEVEL 3
Business Management/11th Grade
PEIMS#13012100/1 Credit

LEVEL 4
Practicum in Entrepreneurship (TBD)/12th
PEIMS# TBA/Credit TBA
Entrepreneurship& Small Business IBC
CTE Completer

POSTSECONDARY OPTIONS

HIGH SCHOOL/ INDUSTRY CERTIFICATION	CERTIFICATE/ LICENSE*	ASSOCIATE'S DEGREE	BACHELOR'S DEGREE	MASTER'S/ DOCTORAL PROFESSIONAL DEGREE
Entrepreneur & Small Business Certification		Wester Texas College AS Business Texas State Technical College AAS Business Technology		
		Angelo State Univ BBA/MBA Texas Tech Univ BBA/MBA		
		Texas A&M BBA/MBA/PH.D. West Texas A&M BBA/MBA		

Additional industry based certification information is available from the TEA CTE website.

For more information on postsecondary options for this program of study, visit TXCTE.org.

OCCUPATIONS	MEDIAN WAGE	ANNUAL OPENINGS	% GROWTH
Administrative Service Managers	$96,138	2,277	21%
Management Analysts	$87,651	4,706	32%
General and Operations Managers	$107,640	18,679	20%
Operations Research Analysts	$78,083	1,128	38%
Supervisors of Administrative Support Workers	$57,616	14,982	20%

WORK BASED LEARNING AND EXPANDED LEARNING OPPORTUNITIES

Exploration Activities: Business Professionals of America (BPA), Future Business Leaders of America (FBLA)

Career Prep Activities: Internship with local business/chamber of commerce and all Edu Businesses

The Business Management program of study teaches CTE concentrators how to plan, direct, and coordinate the administrative services and operations of an organization. Through this program of study, students will learn the skills necessary to formulate policies, manage daily operations, and allocate the use of materials and human resources. This program of study will also introduce students to mathematical modeling tools and organizational evaluation methods.

The Business, Marketing, and Finance Career Cluster® focuses on careers in planning, organizing, directing, and evaluating business functions essential to efficient and productive business operations.

Successful completion of the Business Management program of study will fulfill requirements of the Business and Industry Endorsement.

Texas Education Agency

COURSE INFORMATION

COURSE NAME	SERVICE ID	PREREQUISITES (PREQ) COREQUISITES (CREQ) RECOMMENDED REQUISITES (RPREQ or CRCEQ)	GRADE
Principles of Business, Marketing, and Finance	13011200	None	9-11
Business Information Management I/Lab	13011400 (1 credit) 13011410 (2 credits)	RPREQ: Touch System Data Entry RCREQ: Business Lab	9-12
Business Law	13011700	None	11-12
Virtual Business	13012000	RPREQ: Touch System Data Entry	10-12
Business Information Management II/Lab	13011500 (1 credit) 13011510 (2 credits)	PREQ: Business Information Management I RPREQ: Touch System Data Entry RCREQ: Business Lab	10-12
Business Management	13012100	None	10-12
Global Business	13011800	None	10-12
Human Resource Management	13011900	RPREQ: Touch System Data Entry	11-12
Statistics and Business Decision Making	13016900	PREQ: Algebra II	11-12
Practicum in Business Management	13012200 (2 credits) 13012205 (3 credits)	PREQ: Touch System Data Entry and Business Management or Business Information Management II	11-12
Practicum in Entrepreneurship	TBD	TBD	TBD
Career Preparation I	12701300 (2 credits) 12701305 (3 credits)	None	11-12

FOR ADDITIONAL INFORMATION ON THE BUSINESS, MARKETING, AND FINANCE CAREER CLUSTER, PLEASE CONTACT:

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https://tea.texas.gov/cte